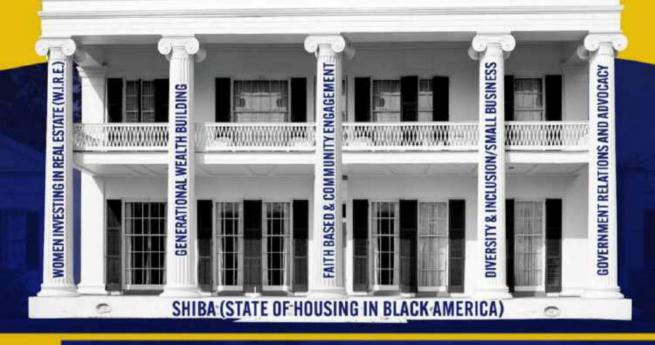




NATIONAL ASSOCIATION OF REAL ESTATE BROKERS







Women Investing in Real Estate (W.I.R.E.)

The Economic policy institute statistics show that 70 percent of Black children are being raised in households lead by Black women. The growth of the Black women population represents an enormous opportunity for NAREB to assist them in their wealth building strategies and career endeavors. Through a culturally sensitive and tailored educational and informational program NAREB will encourage and assist Black women in building wealth through investments in real estate as a career and as a financial investment.

Generational Wealth Building

Critical to building Black wealth is the creation and passing of wealth from one generation to another. This requires that concepts, plans, and execution must be addressed on a multigenerational basis. Trirough age and life-style specific initiatives, NAREB will reach and inform audiences about wealth building and homeownership, BUILD IT, KEEP IT, PASS IT (It's Your Legacy) is a three pronged educational program specific to Youth, Millennials and Seniors

Faith Based & Community Engagement

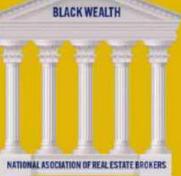
With over 75% of Blacks affiliated with religious, civic and or professional organizations, these programs will amplify awareness and educate Blacks about building wealth. This will be accomplish through focused partnerships with national Faith Based, Civic and professional organizations; some of which include: The African Methodist Episcopal Church, The Church of God in Christ, the Alpha Phi Alpha's, Rainbow Push Coalition and others.

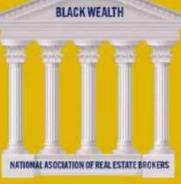
Diversity & Inclusion/Small Business

DSI represent a tremendous opportunity for REALTIST to garner additional business opportunities that include government and corporate procurement contracting. These NAREB programs will strengthen the business, leadership and mentorship of REALTIST members throughout the country.

Government Relations and Advocacy

Barriers to homeownership continue to keep Black homeownership well below that of our white counterparts. Through our State of Housing in Black America (SHIBA) report and our quarterly SHIBA Bytes, NAREB will continue to educate, inform, and share with members, elected officials, government staffers and others on the needs of Black Americans to close the wealth gap. NAREB will continue to use its powerful voice supporting legislation and regulatory changes designed to increase Black homeownership. Our advocacy and policy positions will be informed by data and supported by a robust, comprehensive and targeted government relations strategy













HOLIDAY

1st

President Pope's Message New Year's Day

Listen

NAREB NATL:

310

Membership Campaign 2023 "KickOff"

NAREB 5 PILLARS®:

Multi-Generational Wealth Pillar (MGW) (NAREB Facebook Live: www.facebook.com/REALTISTNAREB/) 4th@ 1:00PM ET (1st WED.)

WEALTHY WEDNESDAYS:

The REALTIST BLUE Table Conversations

TOPIC: Budgeting - The Road in Financial Freedom

PRESIDING: Danny Felton, 2nd VP, NAREB

NAREB AFFILIATE:

United Developers Council (UDC) (NAREB Facebook Live:

www.facebook.com/REALTISTNAREB/)

10th @ 6:00PM ET (2nd Tues.)

UDC INSPIRATIONAL MONTHLY SERIES

TOPIC: Highlighting Developers and Innovative Wealth

Building Concepts

PRESIDING: Kenneth Morrison, United Developer's Council

(UDC), President

HOLIDAY

16th

Martin Luther King's Birthday

NAREB 5 PILLARS®:

Faithbased & Community Engagement

18th

AAMA Business Council Meeting

PRESIDING: Courtney Jones, 3rd VP, NAREB

NAREB 5 PILLARS®:

Diversity, Equity & Inclusion (DEI)

24th @ 1:00pm ET (4th Thurs)

TIME TO DIVERSIFY!

PARTNER: TBD

TOPIC: Trusted Advisor Partner (TAP) Referral

Program: Trust & Estate Planning

PRESENTER: Mr. Scott Hall, Estate Planner & Legal

Advisor, Scrajoven Trust Planning, Inc.

PRESIDING: Danny Felton, 2nd VP, NAREB





NAREB NATL: REALTIST PARTNER CONNECT

(NAREB Facebook Live:

www.facebook.com/REALTISTNAREB/)

26th @ 1:00pm ET (4th Thurs) **TOPIC:** Utilizing Census Business Data & Data Tips and Tools For REALTIST Business Growth

PARTNER: Lynda Lee, Survey Statistician, US Census

Bureau

MODERATOR: Ashley Thomas, III, 1 st VP, NAREB

HOSTED BY: The REALTIST PLUG (Providing Leverage

Understanding and Guidance)

PRESIDING: C. Renee Wilson, Executive Director, NAREB

NAREB NATL: REALTIST BRIEFING (NAREB Facebook Live:

www.facebook.com/REALTISTNAREB/)

31st @ 5:00pm ET

NAREB BLACK HISTORY KICKOFF - FEBRUARY 1ST

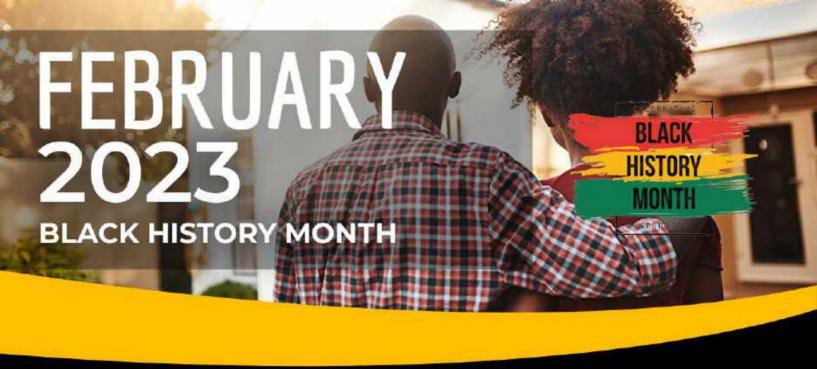
PRESENTER: Ashley Thomas, III, 1st VP, NAREB

COMMITTEE: Membership Committee

TOPIC: 2023 Membership Campaign Launch (Win Cash, National Recognition/Acknowledgement & Damp; Awards)

PRESENTER: Sherita McCray, Membership Committee

Chair, NAREB



NAREB MEMBERSHIP

1st - 28th

2023 MEMBERSHIP CAMPAIGN

CAMPAIGN: 'Each One, Bring One'!

PRESIDING: C. Renee Wilson, Executive Director, NAREB

NAREB 5 PILLARS®:

FAITHBASED & COMMUNITY ENGAGEMENT

TBD

NAREB's in collaboration with the African American

Mayor's Association (AAMA) Educational Event.

TENTATIVE LOCATIONS:

Atlanta, GA; Beverly Hills, MO; Birmingham, AL; Charlotte, NC; Houston, TX; Little Rock, AK; Miramar, FL; Mt. Vernon, NY; New Orleans, LA PRESIDING: Courtney Jones, 3 rd VP, NAREB

NAREB NATL:

DAILY NAREB BLACK HISTORY MOMENTS

1st - 28th

Historical Moments in NAREB

Social Media Campaign.

PRESIDING: Ashley Thomas, III, 1ST VP, NAREB

NAREB 5 PILLARS®:

Diversity, Equity & Inclusion (DEI)

TBD

The Play: The Realtist Story entitled "BUILD IT, KEEP IT,

PASS IT ON"

TENTATIVE LOCATION: Miami, FL

PRESIDING: Danny Felton, 2nd VP, NAREB

WEALTHY WEDNESDAYS: The REALTIST

NAREB 5 PILLARS®:

Multi-Generational Wealth Pillar (MGW)

(NAREB Facebook Live:

1st @ 1:00pm ET (1st Wed.)

Conversations

TOPIC:

Savings: Where Are You On Your Journey? Strategies to

Reach Your \$ Goals Faster

PRESIDING: Danny Felton, 2nd VP, NAREB

NAREB NATL:

REALTIST BRIEFING (NAREB Facebook Live:

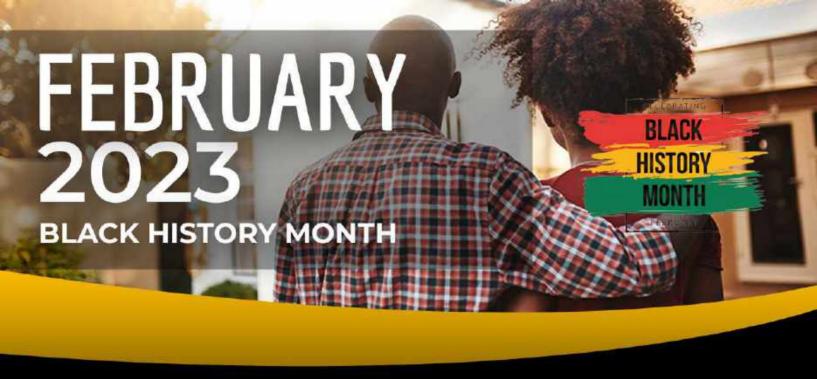
3rd @ 1:00pm ET

REALTIST WEEK

THEME: Collaborating For Pillars of Change

PRESIDING: Miranda Morrow, Committee Chair, NAREB





NAREB 5 PILLARS®:

Women Investing In Real Estate (W.I.R.E)

(NAREB Facebook Live:

www.facebookcom/REALTS/NAREB/

9th @ 1:00pm ET (2nd Wed.)

W.I.R.E. IS FIRE SERIES

[Educating & Inspiring Women pursuing Homeownership, Investing & Entrepreneurship]

TOPIC: J. Rene Walker Book Review entitled "Her First Place"

PRESIDING: Dr. Courtney Johnson Rose, President-Elect,

NAREB

NAREB AFFILIATE:

United Developers Council (UDC)

(NAREB Facebook Live:

www.materials.com. His in Thirth State

14th @ 6:00pm ET (2nd Tues.) **UDC Inspirational Monthly Series**

TOPIC: Highlighting Developers and Innovative Wealth

Building Concepts

PRESIDING: Kenneth Morrison, United Developers Council

(UDC), President

HOLIDAY

20th

President's Day

NAREB NATL:

MID-WINTER CONFERENCE

23rd - 26th

THEME: Restore, Rebuild, Retain

LOCATION: The Westin San Diego Gaslamp Quarter,

San Diego, CA

PRESIDING: Lydia Pope, President, NAREB

MARCH 2023

WOMENS' HISTORY MONTH



NAREB NATL: NAREB MEMBERSHIP

NAREB 5 PILLARS®:

ENGAGEMENT

1st _ 31st

TBD

1st @ 1:00pm ET

(1st Wed.)

8th - 11th

8th @ 1:00pm ET

CAMPAIGN: 'March Madness - Pep Rally'!

2023 MEMBERSHIP CAMPAIGN

PRESIDING: C. Renee Wilson, Executive Director, NAREB

NAREB's in collaboration with the African American

Mayor's Association (AAMA) Educational Event

TENTATIVE LOCATIONS: Atlanta, GA; Beverly Hills, MO;

Birmingham, AL; Charlotte, NC; Houston, TX; Little Rock, AK; Miramar, FL; Mt. Vernon, NY;

Los Angeles, CA

PRESIDING: Courtney Jones, 3 rd VP, NAREB

NAREB 5 PILLARS®:

Multi-Generational Wealth

FAITHBASED & COMMUNITY

Pillar (MGW)

(NAREB Facebook Live:

www.facebook.com/REALTISTNAREB/)

WEALTHY WEDNESDAYS: The REALTIST BLUE Table

Conversations

TOPIC: Investments Insights You Can Use or Are You

Getting The Credit You Deserve?

8th - 11th NAREB 5 PILLARS®:

Faithbased & Community

Faithbased & Community

Engagement

Engagement

PRESIDING: Danny Felton, 2nd VP, NAREB REGIONAL CONFERENCE: Alpha Phi Alpha

LOCATION: Orlando, FL

PRESIDING: Courtney Jones, 3rd VP, NAREB

REGIONAL CONFERENCE: Alpha Phi Alpha

LOCATION: Miami, FL

PRESIDING: Courtney Jones, 3rd VP, NAREB

NAREB 5 PILLARS®:

NAREB 5 PILLARS®:

Women Investing in Real

Estate (W.I.R.E.)

(NAREB Facebook Live:

www.facebook.com/REALTISTNAREB/)

W.I.R.E. IS FIRE:

INTERNATIONAL WOMEN'S DAY

Focus: NAREB's Women's History Month highlighting Past Presidents Evelyn Reeves and Maria Kong, President

Lydia Pope and President-Elect Dr. Courtney Johnson

PRESIDING: Lydia Pope, President, NAREB

NAREB 5 PILLARS®:

Women Investing in Real Estate (W.I.R.E.)

(In Person)

16th - 18th

W.I.R.E. IS FIRE:

NATIONAL ASSOCIATION OF NEGRO BUSINESS & PROFESSIONAL WOMEN CLUBS, INC. (NANBPWC) NANBPWC District Conference hosted by Governor

Barbara Johnson

LOCATION: Charlotte, NC

PRESIDING: Dr. Courtney Johnson Rose.

President-Elect, NAREB

MARCH 2023

WOMENS' HISTORY MONTH



UDC INSPIRATIONAL MONTHLY SERIES

Building Concepts

NAREB

Council (UDC), President

TOPIC: Open Opportunity

LOCATION: Aurora, CO

Understanding and Guidance)

PARTNER: TBD

COMMITTEE: Affinity Committee

TOPIC: Highlighting Developers and Innovative Wealth

PRESIDING: Kenneth Morrison, United Developers

PRESENTER: Bilah Shariff, Affinity Committee Chair,

PRESIDING: C. Renee Wilson, Executive Director, NAREB

HOSTED BY: The REALTIST PLUG (Providing Leverage

PRESIDING: C. Renee Wilson, Executive Director, NAREB

TOPIC: NAREB REALTIST Members' Benefits

NAREB AFFILIATE:

United Developers Council (UDC)

(NAREB Facebook Live:

www.facebook.com/REALTISTNAREB/)

NAREB NATL:

NAREB NATL:

CONNECT

REALTIST PARTNER

(NAREB Facebook Live:

www.facebook.com/REALTISTNAREB/)

REALTIST BRIEFINGS (NAREB Facebook Live:

www.facebook.com/REALTISTNAREB/)

14th @ 6:00pm ET (2nd Tues.)

16th @ 1:00pm ET

(3rd Thurs.)

(4th Thurs.)

23rd @ 1:00pm ET

22nd - 26th

NAREB 5 PILLARS®: **FAITHBASED & COMMUNITY**

ENGAGEMENT

FAITHBASED & COMMUNITY

ENGAGEMENT

NAREB 5 PILLARS®:

22nd - 26th

REGIONAL CONFERENCE: Alpha Phi Alpha West

LOCATION: Hilton Downtown, Columbus, OH

REGIONAL CONFERENCE: Alpha Phi Alpha West

PRESIDING: Courtney Jones, 3rd VP, NAREB

TOPICS: Development, Land Acquisition & Resources, WORKSHOPS: Airbnb, Student Loans, Receiverships,

Homeownership

PRESIDING: Courtney Jones, 3rd VP, NAREB

NAREB 5 PILLARS®: 31st - April 2nd

FAITHBASED & COMMUNITY

ENGAGEMENT

REGIONAL CONFERENCE: Alpha Phi Alpha Southwest

LOCATION: Ft. Worth, TX

PRESIDING: Courtney Jones, 3rd VP, NAREB





NAREB MEMBERSHIP

1st _ 30th

2023 MEMBERSHIP CAMPAIGN

CAMPAIGN:

PRESIDING: C. Renee Wilson, Executive Director, NAREB

NAREB 5 PILLARS®:

FAITHBASED & COMMUNITY

ENGAGEMENT

NAREB's in collaboration with the African American TBD

Mayor's Association (AAMA) Educational Event

TENTATIVE LOCATIONS: Atlanta, GA; Beverly Hills, MO;

Birmingham, AL; Charlotte, NC; Houston, TX; Little Rock, AK; Miramar, FL; Mt. Vernon, NY;

Los Angeles, CA

PRESIDING: Courtney Jones, 3 rd VP, NAREB

HOLIDAY

2nd

Palm Sunday

NAREB 5 PILLARS®:

Multi-Generational Wealth

Pillar (MGW)

(NAREB Facebook Live:

www.facebook.com/REALTISTNAREB/)

WEALTHY WEDNESDAYS: The REALTIST BLUE Table

Conversations

TOPIC: What Should My Family Know About Our Finances

PRESIDING: Danny Felton, 2nd VP, NAREB

HOLIDAY

7th

Good Friday

HOLIDAY

9th

Easter Sunday

NAREB NATL

9th - 15th

REALTIST WEEK

THEME: Collaborating For Pillars of Change PRESIDING: Miranda Morrow, Realtist Week,

Committee Chair, NAREB

NAREB 5 NATL®:

Government Relations (NAREB Facebook Live:

www.facebook.com/REALTISTNAREB/)

11th @ 11:00 am ET

5th @ 1:00pm ET

(1st Wed.)

REALTIST WEEK: Advocacy Day

PRESENTER: Ashley Thomas, III, 1st VP, NAREB PRESIDING: Miranda Morrow, Realtist Week,

Committee Chair, NAREB

NAREB 5 PILLARS®:

Faithbased & Community Engagement

11th @ 11:00 am ET

CHURCH OF GOD IN CHRIST TOUR

LOCATION: Little Rock, AR

PRESIDING: Courtney Jones, 3rd VP, NAREB





NAREB AFFILIATE:

United Developers Council (UDC)

(NAREB Facebook Live:

www.facebook.com/REALTISTNAREB/)

NAREB 5 PILLARS®:

FAITHBASED & COMMUNITY

NAREB NATL:

ENGAGEMENT

11th @ 6:00pm ET

REALTIST BRIEFING (NAREB Facebook Live:

19th - 21st

(2nd Tues.)

20th @ 1:00pm ET

www.facebook.com/REALTISTNAREB/)

25th @1:00pm ET

(4th Tues.)

TIME TO DIVERSIFY:

Voice: Speak Up!

Chair, NAREB

Building Concepts

Association

Council (UDC), President

LOCATION: Washington, DC

TOPIC: Access/Entry into Local/State/National Boards

TOPIC: Advocacy Is About Helping People Find Their

PRESENTER: Kimberly Barnes, Public Affairs Committee

PRESIDING: C. Renee Wilson, Executive Director, NAREB

PRESIDING: Danny Felton, 3rd VP, NAREB

UDC INSPIRATIONAL MONTHLY SERIES

TOPIC: Highlighting Developers and Innovative Wealth

PRESIDING: Kenneth Morrison, United Developers

NATIONAL CONFERENCE: African America Mayor's

PRESIDING: Courtney Jones, 3rd VP, NAREB

COMMITTEE: Public Affairs Committee

NAREB NATL:

Inclusion (DEI)

REALTIST PARTNER CONNECT.

NAREB 5 PILLARS®:

Diversity, Equity &

(NAREB Facebook Live:

www.facebook.com/REALTISTNAREB/)

27th @ 1:00pm ET (4th Thurs.)

TOPIC: Open Opportunity

PARTNER: TBD

HOSTED BY: The REALTIST PLUG (Providing Leverage

Understanding and Guidance)

PRESIDING: C. Renee Wilson, Executive Director, NAREB

NAREB 5 PILLARS®:

Faithbased & Community Engagement

27th

CHURCH OF GOD IN CHRIST TOUR

LOCATION: Birmingham, AL

PRESIDING: Courtney Jones, 3rd VP, NAREB





NAREB NATL
REALTIST BRIEFINGS
(NAREB Facebook Live:
www.facebook.com/REALTISTNAREB/)

30th @ 1:00pm

COMMITTEE: Affinity Committee

TOPIC: NAREB REALTIST Members' Benefits

PRESENTER: Bilah Sherriff, Affinity Committee Chair,

NAREB

PRESIDING: C. Renee Wilson, Executive Director,

NAREB



1st _ 31st

TBD

2023 MEMBERSHIP CAMPAIGN

NAREB MEMBERSHIP

CAMPAIGN: TBD

NAREB 5 PILLARS®:

PRESIDING: C. Renee Wilson, Executive Director, NAREB

FAITHBASED & COMMUNITY

NAREB's in collaboration with the African American

Mayor's Association (AAMA) Educational Event

ENGAGEMENT

TENTATIVE LOCATIONS: Atlanta, GA; Beverly Hills, MO; Birmingham, AL; Charlotte, NC; Houston, TX; Little Rock, AK; Miramar, FL; Mt. Vernon, NY;

Angeles, CA

PRESIDING: Courtney Jones, 3 rd VP, NAREB

NAREB 5 PILLARS®:

2nd - 4th

NAREB Policy Conference

GOVERNMENT RELATIONS

[Tentative Dates]

3rd @ 1:00pm ET

THEME: TBD

LOCATION: Washington, DC

(Live Stream)

PRESIDING: Ashley Thomas, III, 1st VP, NAREB

NAREB 5 PILLARS®:

Multi-Generational Wealth

(1st Wed.)

Conversations

Pillar (MGW) (NAREB Facebook Live:

TOPIC: What Should My Family Know About Our Finances

WEALTHY WEDNESDAYS: The REALTIST BLUE Table

PRESIDING: Danny Felton, 2nd VP, NAREB

NAREB 5 PILLARS®:

Faithbased & Community

www.facebook.com/REALTISTNAREB/)

Engagement

3rd

CHURCH OF GOD IN CHRIST TOUR

LOCATION: Brooklyn, NY

PRESIDING: Courtney Jones, 3rd VP, NAREB

NAREB 5 PILLARS®:

Faithbased & Community

Engagement

4th

CHURCH OF GOD IN CHRIST TOUR

LOCATION: Philadelphia, PA

PRESIDING: Courtney Jones, 3rd VP, NAREB

NAREB NATL

6th

REGIONAL CONFERENCE: REGION III

LOCATION: TBD

PRESIDING: Darlene Meekins, Regional Vice President

NAREB AFFILIATE:

(NAREB Facebook Live: www.facebook.com/REALTISTNAREB/)

United Developers Council

(UDC)

9th @ 6:00pm ET (2nd Tues.)

UDC INSPIRATIONAL MONTHLY SERIES

TOPIC: Highlighting Developers and Innovative Wealth

Building Concepts

PRESIDING: Kenneth Morrison, United Developers

Council (UDC), President





NAREB AFFILIATE:

United Developers Council (UDC)

(NAREB Facebook Live: www.facebook.com/REALTISTNAREB/) 9th @ 6:00pm ET (2nd Tues.)

UDC INSPIRATIONAL MONTHLY SERIES

TOPIC: Highlighting Developers and Innovative Wealth

Building Concepts

PRESIDING: Kenneth Morrison, United Developers

Council (UDC), President

NAREB 5 PILLARS®:

Women Investing in Real Estate (W.I.R.E.)

(NAREB Facebook Live: www.facebook.com/REALTISTNAREB/) 11th @ 1:00pm ET (2nd Wed.) W.I.R.E. IS FIRE

[Educating & Inspiring Women pursuing Homeownership,

Investing & Entrepreneurship]

OUR STORIES: Women W.I.R.E.D. For Success!

PRESIDING: Dr. Courtney Johnson Rose, President-Elect

HOLIDAY 14th MOTHER'S DAY

NAREB NATL 17th REGIONAL CONFERENCE: Region IX

LOCATION: Milwaukee, WI

PRESIDING: Sidney Martin, Region

NAREB NATL:

REALTIST BRIEFING

(NAREB Facebook Live:

www.facebook.com/REALTISTNAREB/)

18th @ 1:00pm ET

COMMITTEE: Mortgage Committee
TOPIC: Mortgage Mid-Year Update

PRESENTER: Rauvaun Walker, Mortgage

Committee Chair, NAREB
PRESIDING: C. Renee Wilson,
Executive Director, NAREB

NAREB NATL 18th – 20th REGIONAL CONFERENCE: REGION VI

LOCATION: Orlando, FL

PRESIDING: Travis Brooks, Regional Vice President

NAREB NATL 20th REGIONAL CONFERENCE: Region V

LOCATION: Virtual

PRESIDING: Denise Franklin, Regional Vice President





NAREB 5 PILLARS®:

Faithbased & Community Engagement 24th

CHURCH OF GOD IN CHRIST TOUR

LOCATION: Los Angeles, CA

PRESIDING: Courtney Jones, 3rd VP, NAREB

NAREB NATL:

REALTIST PARTNER
CONNECT.
(NAREB Facebook Live:
www.facebook.com/REALTISTNAREB/)

25th @ 1:00pm ET (4th Thurs.)

TOPIC: Open Opportunity

PARTNER: TBD PRESENTER:

HOSTED BY: The REALTIST PLUG (Providing Leverage

Understanding and Guidance)

PRESIDING: Danny Felton, 2nd VP, NAREB & C. Renee Wilson, Executive Director, NAREB

NAREB 5 PILLARS®:

Faithbased & Community Engagement 28th

CHURCH OF GOD IN CHRIST TOUR

LOCATION: Detroit, MI

PRESIDING: Courtney Jones, 3rd VP, NAREB

HOLIDAY

29th

Memorial Day



NAREB MEMBERSHIP

1st - 30th

2023 MEMBERSHIP CAMPAIGN

CAMPAIGN: TBD

PRESIDING: C. Renee Wilson, Executive Director, NAREB

NAREB 5 PILLARS®:

FAITHBASED & COMMUNITY ENGAGEMENT TBD

NAREB's Community Days in collaboration with the

African American Mayor's Association

TENTATIVE LOCATIONS: Atlanta, GA; Beverly Hills, MO; Birmingham, AL; Charlotte, NC; Houston, TX; Little Rock,

PRESIDING: Courtney Jones, 3 rd VP, NAREB

AK; Miramar, FL; Mt. Vernon, NY; New Orleans, LA

NAREB 5 PILLARS®:

Diversity, Equity & Inclusion] (DEI) TBD

The Play: The Realtist Story entitled "Build It, Keep It,

Pass It On"

PRESIDING: : Danny Felton, 2nd VP, NAREB

NATIONAL +LOCAL:

HOMEOWNERSHIP MONTH (NAREB Facebook Live:

www.facebook.com/REALTISTNAREB/)

1st @ 1:00pm ET

President Pope's Homeownership Month Message

PRESIDING: : Lydia Pope, President, NAREB

NAREB 5 PILLARS©:

Government Relations. (NAREB Facebook Live:

www.facebook.com/REALTISTNAREB/)

5th @ 1:00pm ET

SHIBA BYTES

TOPIC: SHIBA REPORT: Infrastructure and Climate

Legislation

PRESIDING: Ashley Thomas, III, 1st VP, NAREB

NAREB 5 PILLAR®:

Multi-Generational Wealth Pillar (MGW)

(NAREB Facebook Live:

www.facebook.com/REALTISTNAREB/)

7th @ 1:00pm ET (1st Wed.) WEALTHY WEDNESDAYS: The REALTIST BLUE Table

Conversations

PRESIDING: Danny Felton, 2nd VP, NAREB

TOPIC: What Should My Family Know About Our Finances





NAREB 5 PILLARS®:

Women Investing In Real Estate (W.I.R.E)

(NAREB Facebook Live:

www.facebook.com/REALTISTNAREB/)

8th @ 1:00pm ET (2nd Thurs.) W.I.R.E. is FIRE Series

[Educating & Inspiring Women pursuing Homeownership,

Investing & Entrepreneurship]

TOPIC: The Downpayment Assistance (DPA) Dilemna:

Bridging the Gap with DPA Programs

PRESIDING: Dr. Courtney Johnson Rose, President-Elect,

NAREB

NAREB STATE

8th - 10th

OHIO STATE CONFERENCE

LOCATION: Cleveland, OH

PRESIDING: Jerry Isham, State President

NAREB NATL

9th

REGIONAL CONFERENCE: REGION VII

LOCATION: Virtual

PRESIDING: Cheryl Johnson, Regional Vice President

NAREB NATL

11th - 13th

REGIONAL CONFERENCE: REGION XV

LOCATION: Denver, CO

PRESIDING: Monica Hill, Regional Vice President

NAREB AFFILIATE:

United Developers Council

(UDC)

(NAREB Facebook Live:

www.facebook.com/REALTISTNAREB/)

13th @ 6:00pm ET (2nd Tues.) **UDC Inspirational Monthly Series**

Highlighting Developers and Innovative Wealth

Building Concepts

PRESIDING: Kenneth Morrison, United Developers Council

(UDC), President

NAREB STATE:

14th - 17th

TEXAS STATE CONFERENCE

LOCATION: WESTLAKE, TX

PRESIDING: Kimberly Barnes, State President

NAREB NATL:

15th @ 1:00pm ET

COMMITTEE: Black Homeownership Matters Committee

TOPIC: TBD

PRESENTER: Rauvaun Walker, Committee Chair

PRESIDING: C. Renee Wilson, Executive Director, NAREB



www.facebook.com/REALTISTNAREB/)

REALTIST BRIEFINGS. (NAREB Facebook Live:



17th

REGIONAL CONFERENCE: REGION IV

LOCATION: Virtual

PRESIDING: Chandra Patterson, Regional Vice President

NATIONAL +LOCAL:

HOMEOWNERSHIP

WEEKEND

(In Person & Virtual)

23rd - 24th

Homeownership Weekend Activities

THEME: Increasing Black Homeownership PRESIDING: Danny Felton, 3rd VP, NAREB

NAREB NATL

25th

REGIONAL CONFERENCE: REGION I

LOCATION: Dedham, MA

PRESIDING: Richard Phipps, Regional Vice President

NAREB 5 PILLARS®

Diversity, Equity & Inclusion (DEI)

27th @1:00pm ET

(4th Tues.)

TIME TO DIVERSIFY!

TOPIC: Creating Inventory & Generating Income: Development Corporations (CDCs) & Community

Development Financial Institutions (CDFIs)

development and funding of affordable housing inventory

PRESIDING: Danny Felton, 2nd VP, NAREB

NAREB NATL:

REALTIST PARTNER CONNECT.

(NAREB Facebook Live:

www.facebook.com/REALTISTNAREB/)

29th @ 1:00pm ET (4th Thurs.)

TOPIC:

PARTNER:

HOSTED BY: The REALTIST PLUG (Providing Leverage

Understanding and Guidance)





NAREB MEMBERSHIP

1st - 31st

2023 MEMBERSHIP CAMPAIGN

CAMPAIGN: TBD

PRESIDING: C. Renee Wilson, Executive Director, NAREB

NAREB 5 PILLARS®:

FAITHBASED & COMMUNITY ENGAGEMENT TBD

NAREB's in collaboration with the African American Mayor's Association (AAMA) Educational Event

TENTATIVE LOCATIONS: Atlanta, GA; Beverly Hills, MO;

Birmingham, AL; Charlotte, NC; Houston, TX; Little Rock, AK; Miramar, FL; Mt. Vernon, NY;

New Orleans, LA

PRESIDING: Courtney Jones, 3rd VP, NAREB

NAREB 5 PILLARS®:

Multi-Generational Wealth Pillar (MGW) (NAREB Facebook Live:

www.facebook.com/REALTISTNAREB/)

5th @ 1:00pm ET (1st Wed.) WEALTHY WEDNESDAYS: The REALTIST BLUE Table Conversations

TOPIC: Tax Strategies for Employees or Establishing

the Family Financial Plan

PRESIDING: Danny Felton, 2nd VP, NAREB

NAREB AFFILIATE:

United Developers Council (UDC)

(NAREB Facebook Live:

www.facebook.com/REALTISTNAREB/)

11th @ 6:00pm ET (2nd Tues.) UDC INSPIRATIONAL MONTHLY SERIES

Highlighting Developers and Innovative Wealth

Building Concepts

PRESIDING: Kenneth Morrison, United Developers

Council (UDC), President

NAREB 5 PILLARS®:

Women Investing In Real Estate (W.I.R.E)

(NAREB Facebook Live:

www.facebook.com/REALTISTNAREB/)

13th @ 1:00pm ET (2ND Wed.)

W.I.R.E. IS FIRE SERIES

[Educating & Inspiring Women pursuing Homeownership,

Investing & Entrepreneurship]

OUR STORIES: Women W.I.R.E.D. For Success!

PRESIDING: Dr. Courtney Johnson-Rose, President-Elect,

NAREB

NAREB 5 PILLARS®:

Women Investing in Real Estate (W.I.R.E.) 18th - 22nd

National Association of Negro Business and Professional Women Clubs, Inc. Annual Convention

LOCATION: Denver, CO

PRESIDING: Lydia Pope, President, NAREB





REALTIST BRIEFINGS.

(NAREB Facebook Live:

www.facebook.com/REALTISTNAREB/)

20th @ 1:00pm ET

COMMITTEE: REALTIST ASPIRE Mentorship Academy

TOPIC: Increasing Minority Participation

PRESENTER: Arlene Wayns-Thomas, Mentorship

Committee

PRESIDING: C. Renee Wilson, Executive Director, NAREB

NAREB 5 PILLARS®:

FAITHBASED & COMMUNITY

ENGAGEMENT

26th - 30th

REGIONAL CONFERENCE: Alpha Phi Alpha West

LOCATION: Dallas, TX

PRESIDING: Courtney Jones, 3rd VP, NAREB

NAREB NATL:

REALTIST PARTNER

CONNECT.

(NAREB Facebook Live:

www.facebook.com/REALTISTNAREB/)

27th @ 1:00pm ET (4th Thurs.) **TOPIC:** Open Opportunity

PARTNER: TBD PRESENTER:

HOSTED BY: The REALTIST PLUG (Providing Leverage

Understanding and Guidance)

PRESIDING: C. Renee Wilson, Executive Director, NAREB

NAREB NATL:

NATL CONVENTION

31st - August 5th

THEME: Restore, Rebuild, Retain

LOCATION: Hilton Americas - Houston, 1600 Lamar Street

Houston, TX

PRESIDING: Lydia Pope, President, NAREB

NAREB 5 PILLARS®:

Diversity, Equity & Inclusion (DEI)

August TBD

The Play: The Realtist Story entitled "Build It, Keep It,

Pass It On"

TENTATIVE LOCATION: HBCU - TBD, Houston, TX

PRESIDING: Danny Felton, 2nd VP, NAREB





NAREB MEMBERSHIP

1st - 30th

2023 MEMBERSHIP CAMPAIGN

CAMPAIGN: TBD

PRESIDING: C. Renee Wilson, Executive Director, NAREB

NAREB 5 PILLARS®:

FAITHBASED & COMMUNITY ENGAGEMENT

TBD

NAREB's Community Days in collaboration with the

African American Mayor's Association

TENTATIVE LOCATIONS: Atlanta, GA; Beverly Hills, MO; Birmingham, AL; Charlotte, NC; Houston, TX;

Little Rock, AK; Miramar, FL; Mt. Vernon, NY;

New Orleans, LA

PRESIDING: Courtney Jones, 3 rd VP, NAREB.

NAREB NATL:

ANNUAL CONVENTION

July 31st - 6th

THEME: Restore, Rebuild, Retain

LOCATION: Hilton Americas - Houston, 1600 Lamar Street

Houston, TX

PRESIDING: Lydia Pope, President, NAREB

NAREB AFFILIATE:

United Developers Council (UDC)

(NAREB Facebook Live:

www.facebook.com/REALTISTNAREB/)

UDC INSPIRATIONAL MONTHLY SERIES

TOPIC: Highlighting Developers and Innovative Wealth

Building Concepts

PRESIDING: Kenneth Morrison, United Developers

Council (UDC), President

NAREB 5 PILLARS®:

Multi-Generational Wealth Pillar (MGW) (NAREB Facebook Live:

www.facebook.com/REALTISTNAREB/)

9th @ 1:00pm ET (1st Wed.)

8th @ 6:00pm ET

(2nd Tues.)

[Moved due to Natl Convention] WEALTHY WEDNESDAYS: The REALTIST BLUE Table

Conversations

TOPIC: Tax Strategies for Business Owners & Employees

PRESIDING: Danny Felton, 2nd VP, NAREB

NAREB 5 PILLARS®:

Women Investing In Real Estate (W.I.R.E) (NAREB Facebook Live) 10th @ 1:00pm ET (3rd Wed.)

W.I.R.E. is FIRE Series

[Educating & Inspiring Women pursuing Homeownership,

Investing & Entrepreneurship]

TOPIC: Multi-Generational Housing Solutions for

Black Women

PRESIDING: Dr. Courtney Johnson Rose,

President-Elect, NAREB





NAREB 5 PILLARS®:

Government Relations (NAREB Facebook Live:

www.facebook.com/REALTISTNAREB/)

14th @ 1:00pm

SHIBA Bytes TOPIC: TBD

PRESIDING: Ashley Thomas, III, 1st VP, NAREB

NAREB NATL:

REALTIST BRIEFINGS. (NAREB Facebook Live:

www.facebook.com/REALTISTNAREB/)

17th @ 1:00pm ET

COMMITTEE: Millennials Committee

TOPIC: TBD

PRESENTER: Rob Pasker, Millennial Committee Chair,

NAREB

PRESIDING: C. Renee Wilson, Executive Director, NAREB

NAREB NATL:

REALTIST PARTNER CONNECT.

(NAREB Facebook Live:

www.facebook.com/REALTISTNAREB/)

24th @ 1:00pm ET (4th Thurs.) **TOPIC:** Open Opportunity

PARTNER: TBD PRESENTER:

HOSTED BY: The REALTIST PLUG (Providing Leverage

Understanding and Guidance)



NAREB MEMBERSHIP

1st - 30th

2023 MEMBERSHIP CAMPAIGN

CAMPAIGN: TBD

PRESIDING: C. Renee Wilson, Executive Director, NAREB

NAREB 5 PILLARS®:

FAITHBASED & COMMUNITY ENGAGEMENT

TBD

NAREB's Community Days in collaboration with the African American Mayor's Association

TENTATIVE LOCATIONS: Atlanta, GA; Little Rock, AK;

Miramar, FL: Vernon, NY

PRESIDING: Courtney Jones, 3rd VP, NAREB

NAREB 5 PILLARS®:

Multi-Generational Wealth Pillar (MGW) (NAREB Facebook Live:

www.facebook.com/REALTISTNAREB/)

6th @ 1:00pm ET (1st Wed.) **WEALTHY WEDNESDAYS:** The REALTIST **BLUE** Table Conversations

TOPIC: Life Insurance the Secret Sauce to Wealth

PRESIDING: Danny Felton, 2nd VP, NAREB

NAREB AFFILIATE:

United Developers Council (UDC)
(NAREB Facebook Live:

INAKED FACEDOOK LIVE.

www.facebook.com/REALTISTNAREB/)

12th @ 6:00pm ET (2nd Tues.) **UDC INSPIRATIONAL MONTHLY SERIES**

TOPIC: Highlighting Developers and Innovative Wealth Building Concepts.

Danaming Cornecpies.

PRESIDING: Kenneth Morrison, United Developers

Council (UDC), President

NAREB 5 PILLARS®:

Women Investing In Real Estate (W.I.R.E) (NAREB Facebook Live: www.facebook.com/REALTISTNAREB/) 14th @ 1:00pm ET (2nd Wed.)

W.I.R.E. IS FIRE SERIES

[Educating & Inspiring Women pursuing Homeownership, Investing & Entrepreneurship]

OUR STORIES: Women W.I.R.E.D. for Success!

PRESIDING: Dr. Courtney Johnson Rose,

President, NAREB





NAREB 5 PILLARS®:

Government Relations Pillar (Live Stream)

TBD

Congressional Black Caucus Foundation-Annual Legislative Conference (CBCF-ALC) State of Housing in Black America SHIBA Forum & The Black Diamond's Awards Reception

PRESIDING:

Dr. Courtney Johnson Rose, President-Elect & C. Renee Wilson, Executive Director, NAREB

NAREB NATL:

REALTIST BRIEFINGS. (NAREB Facebook Live:

www.facebook.com/REALTISTNAREB/)

21st @ 1:00pm ET

COMMITTEE: Realtist Escalation Desk (R.E.D.)
TOPIC: Addressing Housing Discrimination

PRESENTER: Marcus Brown, Realtist Escalation Desk

Committee Chair, NAREB

PRESIDING: C. Renee Wilson, Executive Director, NAREB

NAREB NATL:

REALTIST PARTNER CONNECT.

(NAREB Facebook Live:

www.facebook.com/REALTISTNAREB/)

28th @ 1:00pm ET (4th Thurs.)

TOPIC: Open Opportunity

PARTNER: TBD PRESENTER:

HOSTED BY: The REALTIST PLUG (Providing Leverage

Understanding and Guidance)



NAREB MEMBERSHIP

1st _ 37st

2023 MEMBERSHIP CAMPAIGN

CAMPAIGN: TBD

PRESIDING: C. Renee Wilson, Executive Director, NAREB

NAREB 5 PILLARS®:

FAITHBASED & COMMUNITY **ENGAGEMENT**

TBD

NAREB's Community Days in collaboration with the African American Mayor's Association (AAMA)

TENTATIVE LOCATIONS: Atlanta, GA; Little Rock, AK;

Miramar, FL; Vernon, NY

PRESIDING: Courtney Jones, 3rd VP, NAREB

NAREB 5 PILLARS®:

Multi-Generational Wealth Pillar (MGW) (NAREB Facebook Live:

www.facebook.com/REALTISTNAREB/)

4th @ 1:00pm ET (1st Wed.)

WEALTHY WEDNESDAYS: The REALTIST Blue Table Conversations

TOPIC: Developing the Family Bank

PRESIDING: Danny Felton, 2nd VP, NAREB

NAREB AFFILIATE:

United Developers Council (UDC) (NAREB Facebook Live:

www.facebook.com/REALTISTNAREB/)

10th @ 6:00pm ET

(2nd Tues.)

UDC INSPIRATIONAL MONTHLY SERIES

TOPIC: Highlighting Developers and Innovative Wealth

Building Concepts

PRESIDING: Kenneth Morrison, United Developers

Council (UDC), President

NAREB 5 PILLARS©:

Women Investing In Real Estate (W.I.R.E) (NAREB Facebook Live:

www.facebook.com/REALTISTNAREB/)

12th @ 1:00pm ET (2nd Wed.)

W.I.R.E. IS FIRE SERIES

[Educating & Inspiring Women pursuing Homeownership, Investing & Entrepreneurship]

TOPIC: : Section 8 Home Ownership Program

PRESIDING: Dr. Courtney Johnson Rose,

President, NAREB





REALTIST BRIEFINGS (NAREB Facebook Live:

www.facebook.com/REALTISTNAREB/)

19th @ 1:00pm ET (3rd Tues.)

COMMITTEE: Committee TBD

TOPIC: TBD
PRESENTER:

PRESIDING: C. Renee Wilson, Executive Director, NAREB

NAREB 5 PILLARS®:

Diversity, Equity & Inclusion (DEI)

24th @1:00pm ET (4th Tues.) TIME TO DIVERSIFY!

TOPIC: Government Contracting: Industry experts will share best practices and strategies on how to garner government contracts without going through the

bidding process!

PRESIDING: Danny Felton, 2nd VP, NAREB

NAREB NATL:

REALTIST PARTNER CONNECT. (NAREB Facebook Live:

www.facebook.com/REALTISTNAREB/)

26th @ 1:00pm ET (4th Thurs.)

TOPIC: Open Opportunity

PARTNER: TBD

HOSTED BY: The REALTIST PLUG (Providing Leverage

Understanding and Guidance)



NAREB MEMBERSHIP

1st - 30th

2023 MEMBERSHIP CAMPAIGN

CAMPAIGN: TBD

PRESIDING: C. Renee Wilson, Executive Director, NAREB

NAREB 5 PILLARS®:

FAITHBASED & COMMUNITY

ENGAGEMENT

TBD

NAREB's in collaboration with the African American Mayor's Association (AAMA) Educational Event

TENTATIVE LOCATIONS: Atlanta, GA; Little Rock, AK;

Miramar, FL: Vernon, NY

PRESIDING: Courtney Jones, 3 rd VP, NAREB

NAREB 5 PILLARS®:

Diversity, Equity & Inclusion (DEI) TBD

The Play: The Realtist Story entitled "Build It, Keep It,

Pass It On"

TENTATIVE LOCATION: Montgomery, AL PRESIDING: Danny Felton, 2nd VP, NAREB

NAREB 5 PILLARS®:

Government Relations Pillar (Live Stream) TBD

NAREB Black Wealth Summit

PRESIDING: Dr. Courtney Johnson Rose,

President, NAREB

NAREB 5 PILLARS®:

Multi-Generational Wealth Pillar (MGW) (NAREB Facebook Live: www.facebook.com/REALTISTNAREB/)

1st @ 1:00pm ET (1st Wed.) WEALTHY WEDNESDAYS: The REALTIST BLUE Table

Conversations

TOPIC: Developing the Family Bank

PRESIDING: Danny Felton, 2nd VP, NAREB

NAREB 5 PILLARS®:

Government Relations Pillar (Live Stream) $9^{th}-11^{th}$

NAREB Black Wealth Summit

PRESIDING: Dr. Courtney Johnson Rose, President,

NAREB

NATIONAL HLOCAL:

Veterans Day

11th

Veterans Day Educational Events- Nationwide

PRESIDING: Dr. Courtney Johnson Rose, President,

NAREB





NAREB AFFILIATE:

United Developers Council (UDC) (NAREB Facebook Live:

www.facebook.com/REALTISTNAREB/)

14th @ 6:00pm ET (2nd Tues.)

UDC Inspirational Monthly Series

TOPIC: Highlighting Developers and Innovative Wealth Building Concepts

PRESIDING: Kenneth Morrison, United Developers Council (UDC), President

NAREB 5 PILLARS®:

Women Investing In Real Estate (W.I.R.E)

(NAREB Facebook Live:

www.facebook.com/REALTISTNAREB/)

15th @ 1:00pm ET (2nd Wed. moved to 3rd Wed. due to Black Summit)

W.I.R.E. is FIRE Series

[Educating & Inspiring Women pursuing Homeownership, Investing & Entrepreneurship]

OUR STORIES: Women W.I.R.E.D. For Success!

PRESIDING: Dr. Courtney Johnson Rose,

President, NAREB

NAREB NATL:

REALTIST BRIEFINGS. (NAREB Facebook Live:

www.facebook.com/REALTISTNAREB/)

16th @ 1:00pm ET

COMMITTEE: TBD

TOPIC: TBD

PRESENTER: TBD

PRESIDING: C. Renee Wilson, Executive Director, NAREB

NAREB NATL:

REALTIST PARTNER CONNECT.

(NAREB Facebook Live:

www.facebook.com/REALTISTNAREB/)

26th @ 1:00pm ET (4th Thurs.)

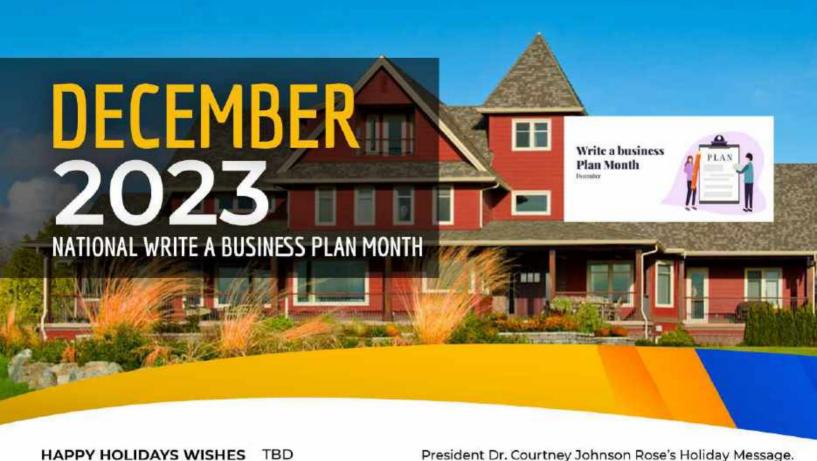
TOPIC: Open Opportunity

PARTNER: TBD
PRESENTER:

HOSTED BY: The REALTIST PLUG (Providing Leverage

Understanding and Guidance)





HAPPY HOLIDAYS WISHES TBD

1st - 31st

NAREB NATL:

NAREB MEMBERSHIP

2023 MEMBERSHIP CAMPAIGN

CAMPAIGN: TBD

PRESIDING: C. Renee Wilson, Executive Director, NAREB

NAREB 5 PILLARS®:

Multi-Generational Wealth Pillar (MGW)

(NAREB Facebook Live:

www.facebook.com/REALTISTNAREB/)

WEALTHY WEDNESDAYS: The REALTIST BLUE Table

Conversations

TOPIC: Developing the Family Bank

PRESIDING: Danny Felton, 2nd VP, NAREB

NAREB AFFILIATE:

United Developers Council (UDC) (NAREB Facebook Live:

www.facebook.com/REALTISTNAREB/)

12th @ 6:00pm ET (2nd Tues.)

6th @ 1:00pm ET

(1st Wed.)

UDC INSPIRATIONAL MONTHLY SERIES

Highlighting Developers and Innovative Wealth

Building Concepts

PRESIDING: Kenneth Morrison, United Developers

Council (UDC), President

NAREB 5 PILLARS®:

FAITHBASED & COMMUNITY ENGAGEMENT

TBD

NAREB's in collaboration with the African American Mayor's Association (AAMA) Educational Event

TENTATIVE LOCATIONS: Atlanta, GA; Little Rock, AK;

Miramar, FL; Vernon, NY

PRESIDING: Courtney Jones, 3 rd VP, NAREB